

184-87, SWAMI VIVEKANAND ROAD, JOGESHWARI (W), MUMBAI - 400 102. TEL.:+91 22 6646 4200 \* FAX:+91 22 2678 3657 E-mail: excelmumbai@excelind.co.in

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER,2012

| Sr  | Particulars Particulars   | Quarter and ad                      |                         |                        |                     |             | (₹in Lacs  |  |
|-----|---|-------------------------------------|-------------------------|------------------------|---------------------|-------------|------------|--|
| No. | . ผเมอนเสเอ   | Quarter ended 30.09.2012 30.09.2011 |                         |                        | Half ye 30.09.2012  | ar ended    | Year ended |  |
|     |   | (unaudited)                         |                         | 30.09.2011             |                     | 30.09.2011  | 31.03.2012 |  |
|     | Sales / Income from operations  | 10254.94                            | (unaudited)<br>11110.81 | (unaudited)<br>8076.21 | (unaudited)         | (unaudited) | (audited)  |  |
|     | Less: Excise duty   | 902.98                              | 955.19                  | 579.80                 | 21365.75            | 15509.94    | 32499.76   |  |
| 1   | (a) Net sales/income from operations - (Net of excise duty)           | 9351.96                             | 10155.62                | 7496.41                | 1858.17<br>19507.58 |             | 2361.4     |  |
|     | (b) Other operating income  | 126.61                              | 148.62                  | 497.64                 |                     | 14408.28    | 30138.35   |  |
|     | Total income from operations (net)                                    | 9478.57                             | 10304.24                | 7994.05                | 275.23              | 957.47      | 1411.13    |  |
| 2   | Expenses  | 0170.07                             | 10304.24                | 7 224.00               | 19782.81            | 15365.75    | 31549.48   |  |
|     | (a) Cost of materials consumed  | 5464.91                             | 4870.90                 | 4207.04                | 10000 04            | 0047.50     | 47004.04   |  |
|     | (b) Purchases of stock in trade                                       | 166.15                              | 234.54                  | 117.99                 | 10335.81<br>400.69  | 8347.50     | 17261.91   |  |
|     | (c) Changes in inventories of finished goods,                         | 100.10                              | 204.04                  | 111.33                 | 400.09              | 319.43      | , 717.39   |  |
|     | work-in-progress and stock in trade                                   | (550.08)                            | 602.14                  | 231.47                 | E2.00               | (07.40)     | (070.54    |  |
|     | (d) Employee benefit expense  | 1151.66                             | 1132.25                 | 1036.14                | 52.06               | (27.13)     | (370.54    |  |
|     | (e) Depreciation and amortisation expense                             | 265.32                              | 233.91                  | 246.81                 | 2283.91<br>499.23   | 2050.00     | 4151.17    |  |
|     | (f) Power and fuel  | 793.91                              | 678.25                  | 627.88                 | 1472.16             | 482.74      | 969.55     |  |
|     | (g) Repairs and maintenance   | 349.44                              | 281.10                  | 328.41                 | 630.54              | 1272.24     | 2501.61    |  |
|     | (h) Freight outward and forwarding expense                            | 227.64                              | 184.22                  | 205.35                 |                     | 674.23      | 1380.77    |  |
|     | (i) Other expenses  | 731.79                              | 626.68                  | 567.42                 | 411.86              | 346.51      | 776.38     |  |
|     | Total expenses  | 8600.74                             | 8843.99                 | <b>7568.51</b>         | 1358.47             | 1178.14     | 2558.53    |  |
| 3   | Profit from operations before other income, finance costs             | 0000.74                             | 0043.33                 | 7300.51                | 17444.73            | 14643.66    | 29946.77   |  |
|     | and exceptional items (1-2)   | 877.83                              | 1460.25                 | 425,54                 | 2220.00             | 700.00      |            |  |
| - 1 | Other income  | 53.15                               | 39.80                   | 117.76                 | 2338.08             | 722.09      | 1602.71    |  |
| 5   | Profit from ordinary activities before finance cost and               | 35.15                               | 39.00                   | 117.76                 | 92.95               | 180.94      | 465.95     |  |
|     | exceptional items (3+4)   | 930.98                              | 1500.05                 | 543.30                 | 2431.03             | 903.03      | 2068.66    |  |
|     | Finance costs   | 296.12                              | 365.92                  | 229.84                 | 662.04              | 413.96      | 891.91     |  |
| 7   | Profit from ordinary activities after finance cost but                |                                     |                         |                        | 002.01              | +10.50      | 051.51     |  |
| İ   | before Exceptional items (5-6)  | 634.86                              | 1134.13                 | 313.46                 | 1768.99             | 489.07      | 1176.75    |  |
| - 1 | Exceptional item  | -                                   | -                       | -                      | -                   | 724.01      | 724.01     |  |
| 9   | Profit from ordinary activities before Tax and Prior                  |                                     |                         |                        |                     |             | . –        |  |
| - 1 | Period Adjustments (7+8)  | 634.86                              | 1134.13                 | 313.46                 | 1768.99             | 1213.08     | 1900.76    |  |
| 0   | Tax expense   |                                     |                         |                        |                     |             |            |  |
|     | - Current tax   | 201.16                              | 241.00                  | 52.12                  | 442.16              | 219.78      | 364.00     |  |
|     | - Minimum Alternative Tax (Entitlement)/Utilisation                   | -                                   | 12.00                   | 67.97                  | 12.00               | (35.66)     | (12.00)    |  |
| .   | - Deferred Tax  | 11.85                               | 116.70                  | (11.86)                | 128.55              | 27.64       | 36.63      |  |
| 11  | Net Profit from ordinary activities after tax and before              |                                     |                         |                        |                     |             |            |  |
|     | Prior Period Adjustments (9-10)                                       | 421.85                              | 764.43                  | 205.23                 | 1186.28             | 1001.32     | 1512.13    |  |
|     | Prior Period Adjustments  | 10.25                               | (4.56)                  | (3.31)                 | 5.69                | (33.57)     | (46.50)    |  |
|     | Short)/Excess Provision for Taxation for earlier years                | -                                   | -                       | -                      | -                   | -           | 2.20       |  |
| - 1 | Net Profit for the period (11+12+13)                                  | 432.10                              | 759.87                  | 201.92                 | 1191.97             | 967.75      | 1467.83    |  |
|     | Paid-up Equity Share Capital (Face value Rs. 5/- per                  |                                     |                         |                        |                     |             |            |  |
| - 1 | Equity Share)   | 545.28                              | 545.28                  | 545.28                 | 545.28              | 545.28      | 545.28     |  |
|     | Reserves excluding Revaluation Reserves (as per Balance sheet of      |                                     |                         |                        |                     |             |            |  |
|     | Previous accounting year)   | -                                   | -                       | -                      | -                   | -           | 11750.98   |  |
|     | arnings per shares (EPS) - in Rs.                                     |                                     |                         |                        |                     |             |            |  |
|     | Basic and Diluted EPS before and after Extraordinary items (Not to be |                                     |                         |                        |                     | ļ           |            |  |
|     | innualised)   | 3.96                                | 6.97                    | 1.85                   | 10.93               | 8.87        | 13.46      |  |



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#### PART II

|   | Particulars  |             | Quarter ended |   |             | Half year ended |            |
|---|--|-------------|---------------|---|-------------|-----------------|------------|
|   |  | 30.09.2012  | 30.06.2012    | 30.09.2011                              | 30.09.2012  | 30.09.2011      | 31.03.2012 |
|   |  | (unaudited) | (unaudited)   | (unaudited)                             | (unaudited) | (unaudited)     | (audited)  |
| Α | PARTICULARS OF SHAREHOLDING                                  |             |               |   |             |                 |            |
| 1 | Public Shareholding:   |             |               |   |             |                 |            |
|   | - No. of Shares  | 6410133     | 6409633       | 6451482                                 | 6410133     | 6451482         | 6410133    |
|   | - Percentage of Shareholding                                 | 58.78%      | 58.78%        | 59.16%                                  | 58.78%      | 59.16%          | 58.78%     |
| 2 | Promoters and promoter group Shareholding                    |             |               |   |             |                 |            |
|   | a) Pledged/Encumbered  |             |               |   |             |                 |            |
|   | - Number of shares   | 38519       | 38519         | 38519                                   | 38519       | 38519           | 38519      |
|   | - Percentage of shares (as a % of the total shareholding of  | 0.86%       | 0.86%         | 0.86%                                   | 0.86%       | 0.86%           | 0.86%      |
|   | promoter and promoter group)                                 |             |               |   |             |                 |            |
|   | - Percentage of shares (as a % of the total share capital of |             |               |   |             |                 |            |
|   | the Company)   | 0.35%       | 0.35%         | 0.35%                                   | 0.35%       | 0.35%           | 0.35%      |
|   | b) Non-encumbered  |             |               | *************************************** |             |                 |            |
|   | - Number of shares   | 4456978     | 4457478       | 4415629                                 | 4456978     | 4415629         | 4456978    |
|   | - Percentage of shares (as a % of the total shareholding of  | 99.14%      | 99.14%        | 99.14%                                  | 99.14%      | 99.14%          | 99.14%     |
|   | promoter and promoter group)                                 |             |               |   |             |                 |            |
|   | - Percentage of shares (as a % of the total share capital of | 40.87%      | 40.87%        | 40.49%                                  | 40.87%      | 40.49%          | 40.87%     |
|   | the Company)   |             |               |   |             |                 |            |

|    | Particulars                                    | Quarter ended |  |
|----|--|---------------|--|
|    |  | 30.09.2012    |  |
| В. | INVESTORS COMPLAINTS                           |               |  |
|    | Pending at the beginning of the quarter        | Nil           |  |
|    | Received during the quarter                    | 4             |  |
|    | Disposed off during the quarter                | 4             |  |
|    | Remaining unresolved at the end of the quarter | Nil           |  |





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### NOTES:

1. "Disclosure of assets & liabilities as per Clause 41 of the Listing Agreement for the half year ended  $30^{\text{th}}$  September, 2012"

(₹ In Lacs)

|                                    | rs Half year ended          |  |  |  |
|------------------------------------|-----------------------------|--|--|--|
| <b>Particulars</b>                 | Particulars Half year ended |  |  |  |
|                                    | 30.09.2012                  | 31.03.2012   |  |  |
|                                    | Unaudited                   | Audited  |  |  |
| Equity and liabilities             |                             |  |  |  |
| Shareholders' funds                |                             |  |  |  |
| (a) Share capital                  | 545.28                      | 545.28   |  |  |
| (b) Reserves and surplus           | 12942.94                    | 11750.98   |  |  |
|                                    | 13488.22                    | 12296.26   |  |  |
| Non current liabilities            | 10100122                    | 12270120   |  |  |
| (a) Long-term borrowings           | 649.78                      | 545.15   |  |  |
| (b) Deferred tax liabilities (net) | 1534.78                     | 1406.24  |  |  |
| (c) Long-term provisions           | 563.49                      | 536.74   |  |  |
| (e) Esting term provisions         | 2748.05                     | 2488.13  |  |  |
| Current liabilities                | 2740.03                     | 2400.10  |  |  |
| (a) Short-term borrowings          | 6021.64                     | 5826.16  |  |  |
| (b) Trade payables                 | 5257.21                     | 4514.16  |  |  |
| (c) Other current liabilities      | 1875.88                     | 2466.08  |  |  |
| (d) Short-term provisions          | 931.28                      | 840.58   |  |  |
| (d) Short-term provisions          | 14086.01                    | 13646.98   |  |  |
| TOTAL                              | 30322.28                    | 28431.37   |  |  |
| TOTAL                              | 30322.28                    | 20431.37   |  |  |
| Assets                             |                             |  |  |  |
| Non-current assets                 |                             |  |  |  |
| (a)Fixed assets                    |                             | The state of the s |  |  |
| (i) Tangible assets                | 11498.58                    | 10696.34   |  |  |
| (ii) Intangible assets             | 111.81                      | 51.88  |  |  |
| (iii) Capital work in progress     | 368.67                      | 559.97   |  |  |
| (b) Non-current investments        | 1413.14                     | 1413.14  |  |  |
| (c) Long-term loans and advances   | 404.71                      | 360.38   |  |  |
| (d) Other non-current assets       | 178.00                      | 73.00  |  |  |
|                                    | 13974.91                    | 13154.71   |  |  |
| Current assets                     |                             |  |  |  |
| (a) Inventories                    | 4379.53                     | 4760.12  |  |  |
| (b) Trade receivable               | 9634.00                     | 8392.48  |  |  |
| (c) Cash and bank balances         | 577.28                      | 733.78   |  |  |
| (d) Short term loans and advances  | 1636.16                     | 1165.20  |  |  |
| (e) Other current assets           | 120.40                      | 225.08   |  |  |
|                                    | 16347.37                    | 15276.66   |  |  |
| TOTAL                              | 30322.28                    | 28431.37   |  |  |



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- 2. The development work on the Company's plot of land at Jogeshwari had been completed and the profit arising thereon amounting to Rs.724.01 lacs had been accounted as an exceptional item in the first half of the previous year. There is no exceptional item in the first half of the current year.
- 3. The figures for the previous year have been regrouped wherever necessary.
- 4. The above results as reviewed by the Audit Committee have been approved at the meeting of the Board of Directors held on 30<sup>th</sup> October, 2012.

FOR EXCEL INDUSTRIES LIMITED

Place: Mumbai

Date: 30<sup>th</sup> October, 2012

A C SHROFF CHAIRMAN & MANAGING DIRECTOR



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UNAUDITED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2012

(₹ in Lacs)

|    | Particulars   | Quarter ended Half year ended |             |             |             |             | (Kin Lacs)                              |
|----|---|-------------------------------|-------------|-------------|-------------|-------------|---|
|    | Particulars   |                               |             |             |             | Year ended  |   |
|    |   | 30.09.2012                    | 30.06.2012  | 30.09.2011  | 30.09.2012  | 30.09.2011  | 31.03.2012                              |
|    |   | (unaudited)                   | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited)                               |
| A. | Segment Revenue                                       |                               |             |             |             |             |   |
|    | i) Chemicals  | 9276.65                       | 10078.99    | 7784.54     | 19355.64    | 14849.39    | 30455.07                                |
|    | ii) Environment & Biotech                             | 201.92                        | 225.25      | 209.51      | 427.17      | 516.36      | 1094.41                                 |
|    | Total Income from Operations                          | 9478.57                       | 10304.24    | 7994.05     | 19782.81    | 15365.75    |   |
| B. | Segment Results                                       |                               |             |             |             |             |   |
|    | Profit/(Loss) before Tax and Interest                 |                               |             |             |             |             |   |
|    | i) Chemicals  | 1327.30                       | 1893.01     | 838.55      | 3220.31     | 1438.75     | 3057.26                                 |
|    | ii) Environment & Biotech                             | (26.91)                       | (38.80)     | 32.00       | (65.71)     | 61.32       | 153.23                                  |
|    | Total   | 1300.39                       | 1854.21     | 870.55      | 3154.60     | 1500.07     | 3210.49                                 |
|    | Less: i) Interest                                     | 296.12                        | 365.92      | 229.84      | 662.04      | 413.96      | 891.91                                  |
|    | ii) Other Unallocable Expenditure                     |                               |             |             |             |             |   |
|    | net of Unallocable Income.                            | 359.16                        | 358.72      | 330.56      | 717.88      | (93.40)     | 464.32                                  |
|    | Total Profit/(Loss) Before Tax but after Prior Period |                               |             |             |             |             |   |
|    | Adjustments   | 645.11                        | 1129.57     | 310.15      | 1774.68     | 1179.51     | 1854.26                                 |
| C. | Capital Employed                                      |                               |             |             |             |             |   |
|    | (Segment Assets minus Segment Liabilities)            |                               |             |             |             |             |   |
|    | i) Chemicals  | 19856.77                      | 19419.34    | 16835.90    | 19856.77    | 16835.90    | 18701.84                                |
|    | ii) Environment & Biotech                             | 408.48                        | 457.83      | 630.11      | 408.48      | 630.11      | 209.21                                  |
|    | iii) Unallocated                                      | 598.49                        | 449.36      | 738.55      | 598.49      | 738.55      | 931.66                                  |
|    | Total   | 20863.74                      | 20326.53    | 18204.56    | 20863.74    | 18204.56    | 19842.71                                |
|    |   |                               |             |             |             |             | *************************************** |
|    |   |                               |             |             |             |             |   |

Note:

The capital employed of the respective segments is worked out after considering the operating assets and liabilities that are directly attributable to the segments as well as allocated to the segments on a reasonable basis.

FOR EXCEL INDUSTRIES LIMITED

Mumbai 30th October, 2012 (A.C.SHROFF)
CHAIRMAN & MANAGING DIRECTOR